



Versailles. Looking for Louis' throne

Assignment 7



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1 Joment of Truth

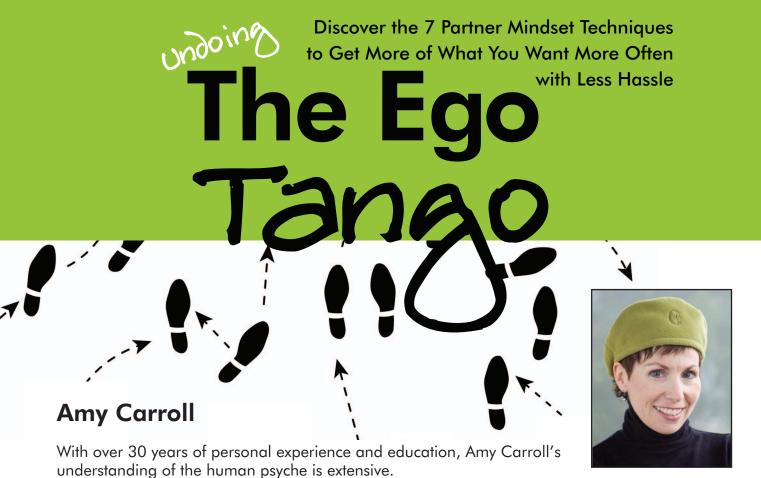
Partner Mindset Technique NO.6

Staying Detached from the Outcome

What is a recent situation with a stranger in which you were attached to the outcome, such as while driving, shopping, in a restaurant, waiting in line at the bank, cinema or airline check-in counter?

How could you have behaved in a more Partner-like way to give the impression of being detached from the outcome?

What happens when you behave this way? How do you benefit from tapping into others' discretionary efforts?



Amy leads programs for multinationals worldwide. She is a Professional Certified Coach and certified Master Practitioner of NLP (neuro linguistic programming).

Amy coaches clients to become more dynamic, honest and effective partners, developing their ability to influence others by creating powerful partnerships.

Learn to:

Positively influence customers, colleagues and subordinates to get the outcomes you want with everyone feeling valued and respected

Handle difficult or sensitive topics (customer meetings, financial presentations, major speeches) with less nervousness

Present ideas in a more compelling and confident manner

Develop leadership presence when negotiating with different cultures and personalities

Amy's Education and Training

Psychology (Bachelor of Arts) from Michigan State University CoachU, a US-based coaching school, PCC certified JS-International, NLP training, Master Practitioner BATS (Bay Area Theatre Sports), Improvisational Training **NLP** Certified Practitioner NLP Master Practitioner

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